

Based on extensive modeling that took into account both enrollment numbers and estimated expenditures it is estimated that Preschool will operate at a loss for the 20/21 school year. Several factors make the estimates especially uncertain:

Enrichment Viability and Enrollment

Anticipated Cleaning / Deep Cleaning cost associated with an outbreak

Contract Fulfillment in an instance of a complete shut-down

Probability of Virtual days / discounts

We have calculated that we can anticipate on the low-end a loss of around \$97K and on the high end 127K. The average anticipated loss will be around \$113K with a deviation of +/- 9k.

<b>BUDGET USING AVERAGE OF ALL THREE BUDGET MODELS</b>						
Budgeted P&L Avg. Expense						
Revenue Contracts and Enrichment	\$ 286,370.00					
Less Allowance for Bad Debt	(8,437.20)					
Revenue Pending	-					
Salary and Benefits	(294,240.80)					
Operational Expense	(47,225.56)					
Compliance Officer	(19,350.00)					
TQ Cleaning Cost	(27,378.21)					
TQ Deep Cleaning Estimate	(2,333.33)		+/- Stand Deviation		Min	Max
Profit/Loss	\$ (112,595.10)		\$ (103,439.25)		(96,737.06)	(127,561.37)
			\$ (121,750.96)			