

Playground Comparison With/Without Sandbox

Sunday, February 16, 2020 1:07 PM



29 Apples Church Road
Thurmont, MD 21788
(800) 385-0075
www.playspec.com

ADDRESS
ALL SAINTS PRESCHOOL
ATTN: LISA
HOLLINGSWORTH
3 CHEVY CHASE CIRCLE
CHEVY CHASE, MD 20815

SHIP TO
ALL SAINTS PRESCHOOL
OPTION #2
C/O PLAYGROUND
SPECIALISTS

Proposal 20571H

DATE 01/23/2020

SALES REP
JEFF STONE

TYPE	QTY	RATE	AMOUNT
REMOVAL REMOVE AND DISPOSE OF EXISTING PLAY STRUCTURE, POURED-IN-PLACE RUBBER SURFACING, TIMBERS, RETAINING WALL, WOOD STAIRS, ALL SAND IN EXISTING SANDBOX, AND ALL DIRT AND MATERIALS WHERE ELEVATED PLAY AREA IS TO BRING DOWN TO GRADE WITH LOWER PLAY AREA - INCLUDES DUMPSTER CHARGES	1	21,000.00	21,000.00
GRADING GRADING TO PREP EXPANDED AREA FOR NEW TIMBERS AND PLAY AREA	1	2,500.00	2,500.00
PLAYWORLD EQUIPMENT CUSTOM SURFACE-MOUNT PLAYGROUND PER DRAWING #P082119-5G	1	57,944.00	57,944.00
DISCOUNT FACTORY DISCOUNT OFF LIST PRICE ABOVE	1	-8,691.00	-8,691.00
PERCUSSION PLAY SOPRANO QUARTET ENSEMBLE - SURFACE-MOUNT	1	6,895.00	6,895.00
INSTALLATION CERTIFIED INSTALLATION OF ALL EQUIPMENT ABOVE INCLUDING LIFETIME INSTALLATION WARRANTY - SURFACE-MOUNT ON EXISTING CONCRETE	1	16,500.00	16,500.00
TIMBERS INSTALL 1,200 LINEAR FEET SINGLE TIER 6 X 6 TIMBERS AT VARIOUS HEIGHTS AS NEEDED FOR RETAINING WALL PLUS DEADMEN FOR WALL AND SANDBOX	1,200	10.50	12,600.00
SAND HALF PALLET OF PLAY SAND - INSTALLED	4	300.00	1,200.00
EPDM RUBBER INSTALL 2,240 SQ FT 1/2" EPDM CAP 100% COLOR OVER 2.5" BASE RUBBER FOR 8' FALL HEIGHT - INSTALLED OVER EXISTING CONCRETE AND NEW STONE BASE IN EXPANDED AREA	2,240	15.50	34,720.00

Fax # 301-271-9239 or Email: sales@playspec.com

34720 - 23250 = 11470 Additional in Rubber

21000 - 6540 = 14460 Additional in removal

Why did this increase 1K??

How did we get from 109K -> 155K?

Summing up changes:

- 14460 (additional Removal) +
- 2500 Grading +
- 1000 increase in Playworld Equipment (??) +
- 12600 (Timbers) +
- 1200 (Sand) +
- 2160 (Stone) +
- 11470 (additional rubber) = \$45390



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C/O PLAYGROUND
SPECIALISTS

Proposal 20571E

DATE 10/11/2019

SALES REP
JEFF STONE

TYPE	QTY	RATE	AMOUNT
REMOVAL REMOVE AND DISPOSE OF EXISTING PLAY STRUCTURE AND POURED-IN-PLACE RUBBER SURFACING - INCLUDES DUMPSTER CHARGES	1	6,450.00	6,450.00
PLAYWORLD EQUIPMENT CUSTOM SURFACE-MOUNT PLAYGROUND PER DRAWING #P072519-12C	1	56,806.00	56,806.00
DISCOUNT FACTORY DISCOUNT OFF LIST PRICE ABOVE	1	-8,520.00	-8,520.00
PERCUSSION PLAY SOPRANO QUARTET ENSEMBLE - SURFACE-MOUNT	1	6,885.00	6,885.00
INSTALLATION CERTIFIED INSTALLATION OF ALL EQUIPMENT ABOVE INCLUDING LIFETIME INSTALLATION WARRANTY - SURFACE-MOUNT ON EXISTING CONCRETE	1	15,825.00	15,825.00
EPDM RUBBER INSTALL 1,500 SQ FT 1/2" EPDM CAP 100% COLOR OVER 2.5" BASE RUBBER FOR 8' FALL HEIGHT - INSTALLED OVER EXISTING CONCRETE	1,500	15.50	23,250.00
EPDM RUBBER ADDITIONAL MOBILIZATION UPCHARGE FOR CUSTOM GRAPHICS IN EPDM RUBBER	4	1,500.00	6,000.00
NOTE LIMITED ACCESS			
NOTE EXISTING TIMBERS AND RETAINING WALLS TO BE REMOVED BY OTHERS OR REMAIN			
NOTE INSTALLATION IS QUOTED AS SURFACE-MOUNT ON EXISTING CONCRETE SLAB. IF CONCRETE BASE IS NOT SUITABLE FOR NEW EQUIPMENT INSTALLATION AND HAS TO BE JACKHAMMERED OUT FOR NEW CONCRETE FOUNDATIONS TO BE POURED, ADDITIONAL CHARGES WILL APPLY			

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TYPE	QTY	RATE	AMOUNT
EPDM RUBBER ADDITIONAL MOBILIZATION UPCHARGE FOR CUSTOM GRAPHICS IN EPDM RUBBER	4	1,500.00	6,000.00
FILTER FABRIC PROVIDE AND SPREAD 740 SQ FT FILTER FABRIC FOR LAYER BETWEEN STONE AND EPDM RUBBER IN EXPANDED AREA	740	0.58	429.20
STONE COMPACTED STONE BASE FOR EPDM RUBBER IN EXPANDED AREA	1	2,160.00	2,160.00

NOTE
LIMITED ACCESS

NOTE
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*50% deposit. Balance due net 30 unless otherwise noted.
*3% service charge for all credit card payments.
*Pricing only guaranteed for 30 days unless specified above.
*Absolutely no engineering, permit fees, bonding, or additional insurance included in above pricing unless specified on line item.
*Additional mobilization, poor soils, limited access, or utility issues may result in change orders.
*Standard lead times always apply. Contact sales agent for details.
**Sign and return when approved. Thank you!

SUBTOTAL 153,257.20
TAX (0%) 0.00
SHIPPING 2,300.00

TOTAL \$155,557.20

Accepted By

Accepted Date

Fax # 301-271-9239 or Email: sales@playspec.com